



pivotel.
connected everywhere

Business Continuity & Emergency Response

Solutions &
Capabilities

Introduction

Pivotel has over 30 years experience helping organizations stay connected in remote places and at critical times. The Pivotel network is backed by the world's most trusted satellite network operators including Inmarsat, Iridium, Starlink, and more. We invest in secure direct interconnections and a comprehensive suite of services across carriers with terrestrial interconnects. This guarantees reliable mobile satellite services with lower latency, higher availability, superior voice quality, and flexible data connectivity options.

Pivotel is uniquely positioned to customize a comprehensive business continuity and emergency response capability, combining satellite and cellular hybrid network solutions for your organization.

Handheld

Only Pivotel has built a ground network that gives you access to services like truly local numbers for reliability, monthly plans, and free incoming calls. This means you can use your satellite phone like a cell phone that works everywhere.



Mobility

Pivotel's capabilities in providing secure satellite data connectivity and management is based on global and local operations in the US, Europe, and Latin America. Pivotel uses Iridium, Inmarsat, and Starlink for mobile satellite Internet connectivity with terminals from Iridium, Thales, Intellian,



High-Speed Broadband

Stay connected and in control with Starlink and the Pulsar iO suite of data and network management tools. Starlink gives you reliable high-speed satellite broadband service, with speeds of 40-220+ Mbps. It can be combined with a hybrid cellular service capability.

Pulsar iO combines edge devices with cloud services and secure network protocols to provide secure access at the service edge. This increases network security and performance, while reducing latency and providing for easy device and service management. iO creates a single network, easily managed from a single pane of glass, that helps organizations gain certainty around their network performance with a suite of integrated management tools.



IOT

Pivotel designs comprehensive solutions to meet your unique needs. For one forestry company, the solution included the Blue Sky Networks Skylink 5100 Iridium Certus Terminal with the RedPort Optimizer. Pivotel also provided the company with a suite of software tools, including XGate Satellite Email and Data Services app, hosted proxy server, File Transfer, and a web-based dashboard featuring Real-time Provisioning, CDR Loading, Mediation, and Rating, Transactional Billing, Selfcare Management, and Cost-center Management.



Worker Safety

Tracertrak is a powerful exception management system for worker safety, personnel and asset tracking, and fixed asset management. Reliable affordable devices like Garmin InReach keep staff connected and operations informed.

Putting satellite technology first allows for true global resource visibility, giving you efficiency and productivity, and your workers safety and security. Tracertrak is a complete solution for:

- Lone Worker Safety
- Asset Tracking
- Vehicle and Vessel Tracking
- Fixed Asset Management

